



FTTP
(Fiber-to-the-Premises)
Next Generation Broadband Access Network

Vincent O'Byrne Director –Technology

Verizon

Tel: 781 466-2166

E-Mail: vincent.o'byrne@verizon.com

July 2004



Safe Harbor

NOTE: This presentation contains statements about expected future events and financial results that are forward-looking and subject to risks and uncertainties. For those statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. The following important factors could affect future results and could cause those results to differ materially from those expressed in the forward-looking statements: the duration and extent of the current economic downturn; materially adverse changes in economic and industry conditions and labor matters, including workforce levels and labor negotiations, and any resulting financial and/or operational impact, in the markets served by us or by companies in which we have substantial investments; material changes in available technology; technology substitution; an adverse change in the ratings afforded our debt securities by nationally accredited ratings organizations; the final results of federal and state regulatory proceedings concerning our provision of retail and wholesale services and judicial review of those results; the effects of competition in our markets; our ability to satisfy regulatory merger conditions; the ability of Verizon Wireless to continue to obtain sufficient spectrum resources; and changes in our accounting assumptions that regulatory agencies, including the SEC, may require or that result from changes in the accounting rules or their application, which could result in an impact on earnings.

Why FTTP? Why Now? What's Different than before?

Technology Improvements

- Superior Full Service Network
 - POTS, Data, Video
- Standards Based {G.983.x}

Cost Improvements

- Reduced Costs (Actives & Passives)
- Low Cost compared with PMO
- Reduced Maintenance Costs {Passive Plant}

Increasing Data Services Requirements

- Continued Increasing Data Bandwidth Demand
 - Demand for Video
- DSL Unlikely to Meet Longer Term Needs

Competition

- Entertainment Video

Regulatory

- Changing Regulatory Environment

What does FTTP mean to Verizon ?



New Network

Re-inventing the Network

New Products/Services

**Increased Revenue
Opportunity**



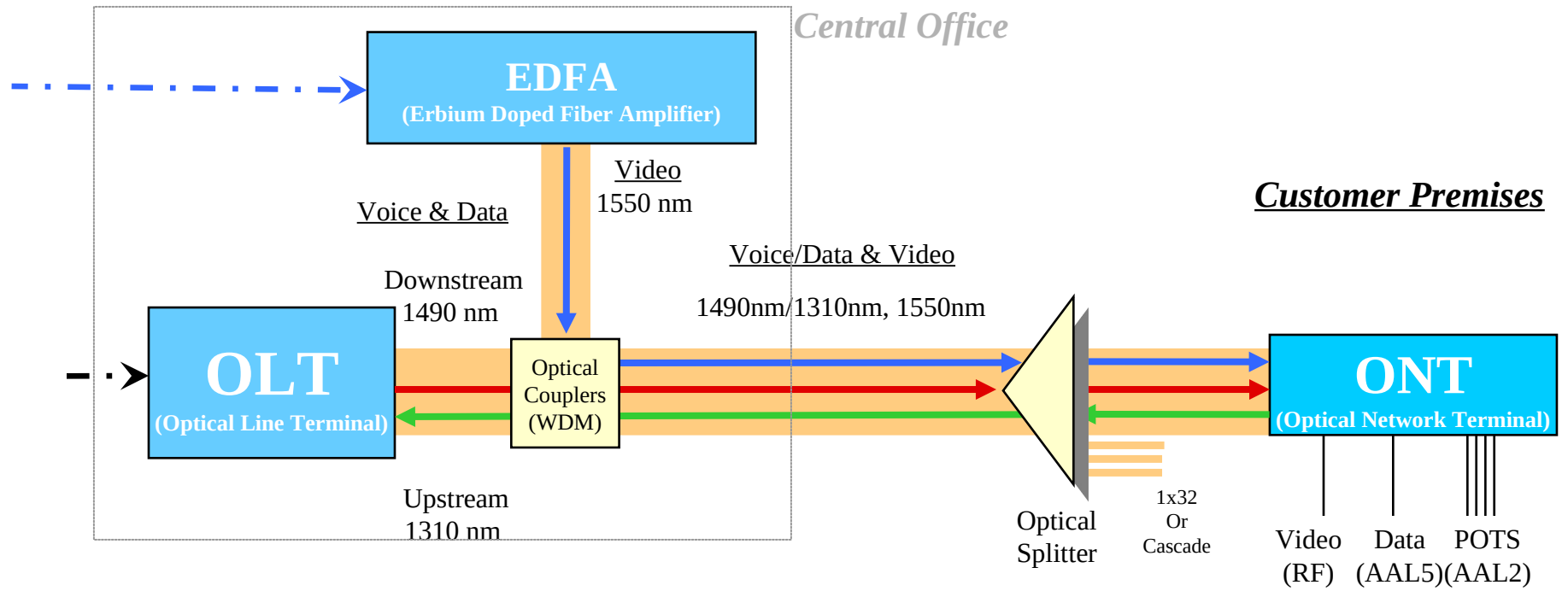
New Processes

and

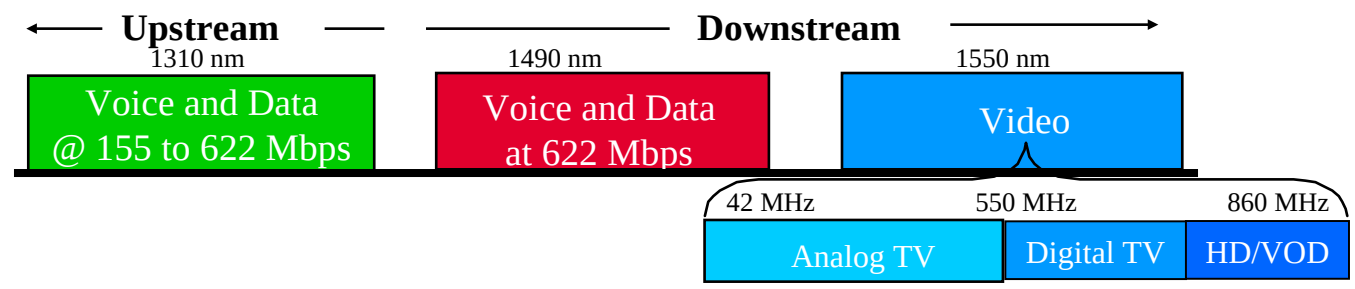
New Regulatory Framework

Lower Cost

PON Architecture (ITU-T G.983): A New Network



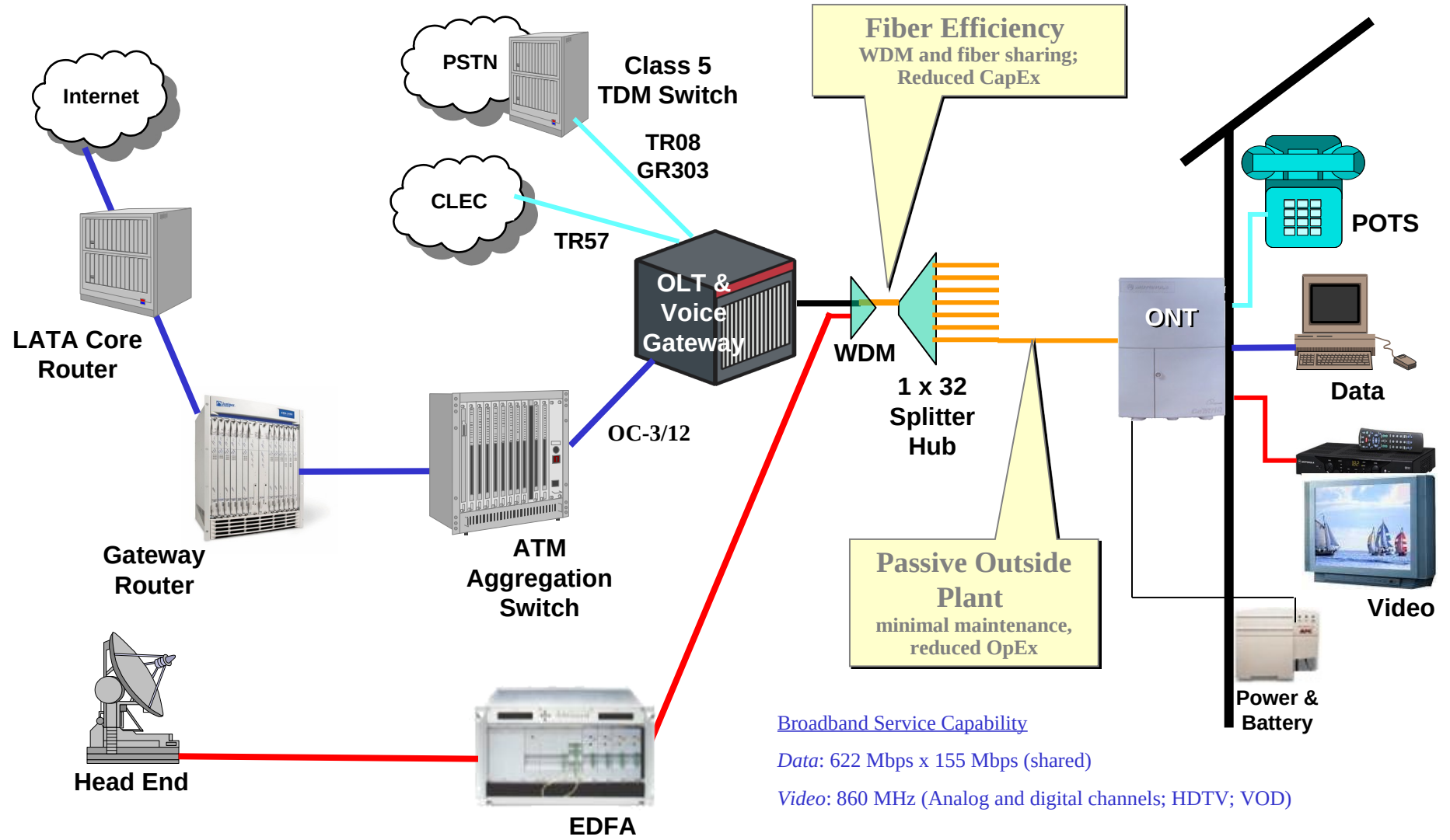
Bandwidths & Services



- ◆ Range defined by:
 - 20 Km range defined by ranging protocol.
 - Used to align ONTs' upstream data into timeslots
 - Optical Budget (See below)

B-PON ODN Class	Maximum Attenuation (dB)	Minimum Attenuation (dB)	Differential ODN Loss (dB)
A	20	5	15
B	25	10	15
C	30	15	15
Enhancement Band system specific. Conventional RF video will require altered ODN	Alignment w/ B-PON Max Attenuation allows common design max budget over 0-20 km range	Enhancement Band system specific	Can be reduced by video Receiver dynamic range. Analog video Receivers have dynamic range of 4-7 dB

FTTP: A New Network

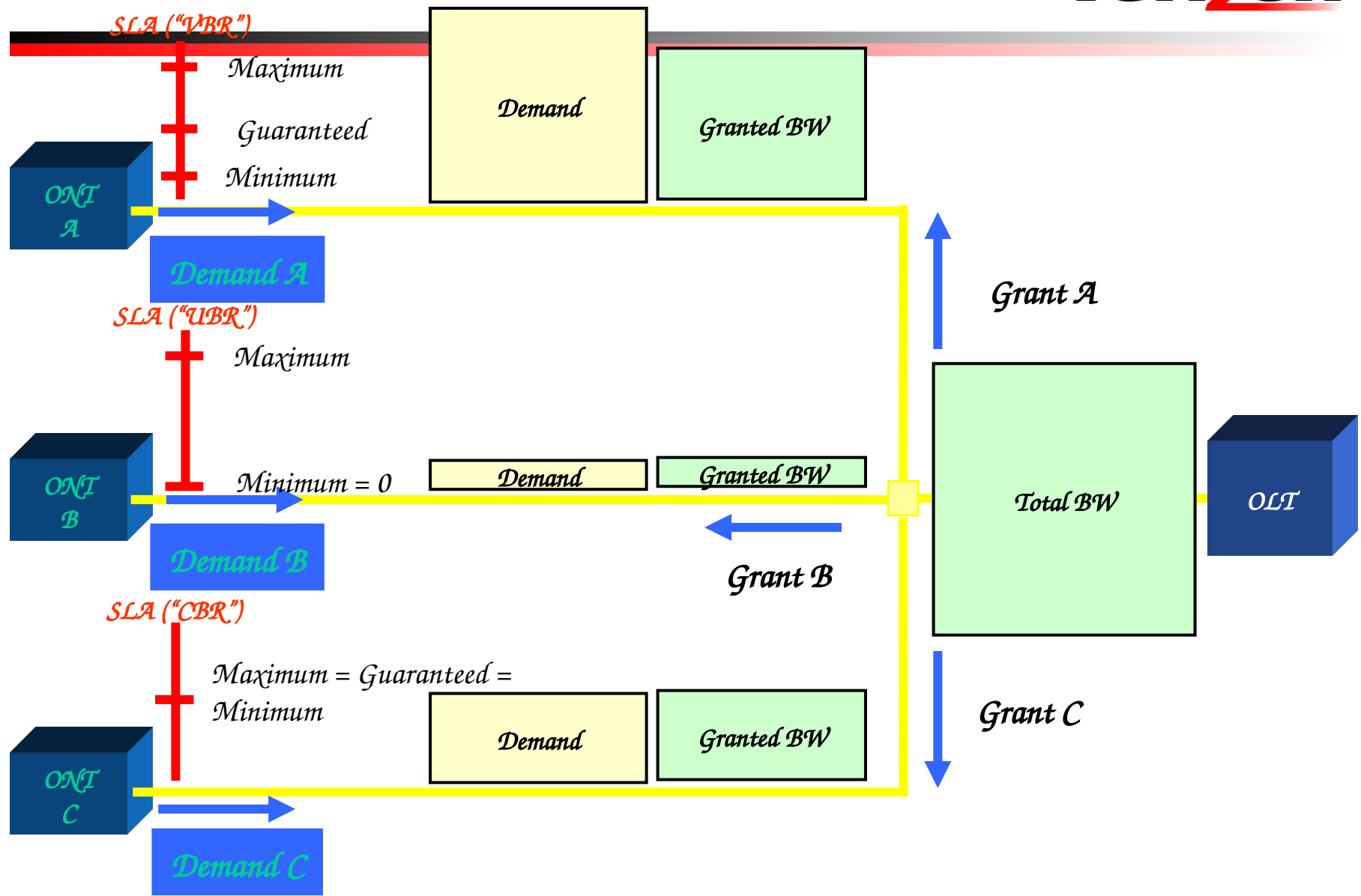


Broadband Service Capability

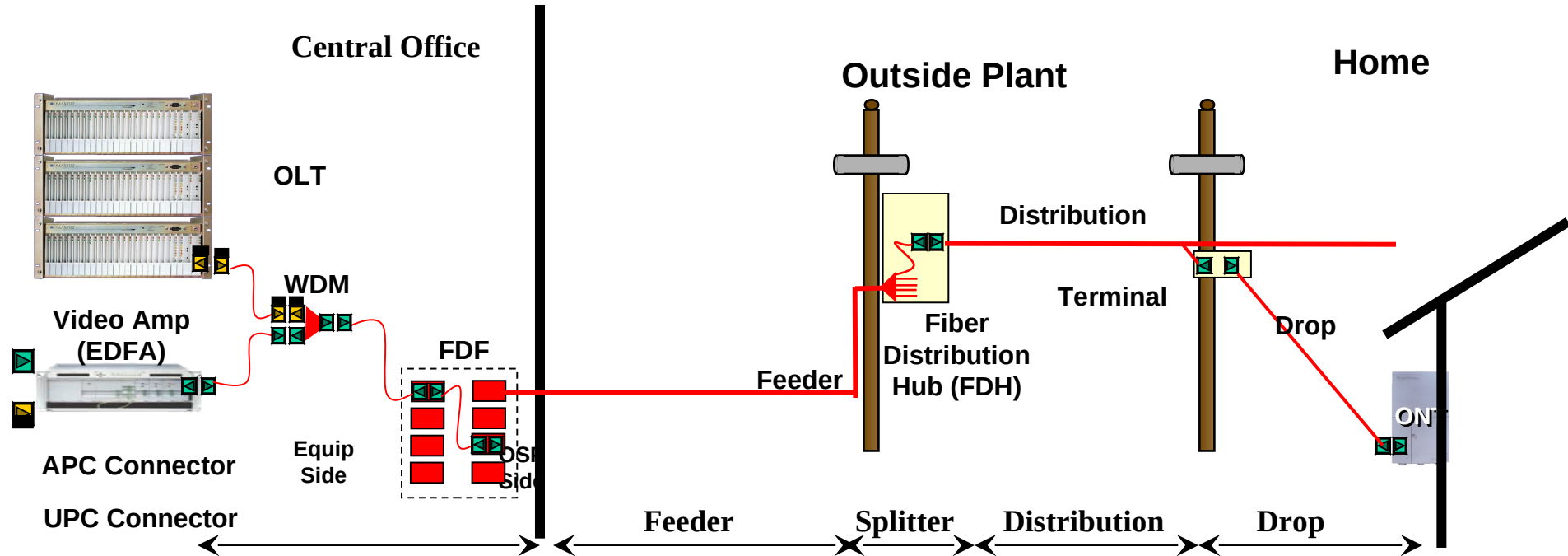
Data: 622 Mbps x 155 Mbps (shared)

Video: 860 MHz (Analog and digital channels; HDTV; VOD)

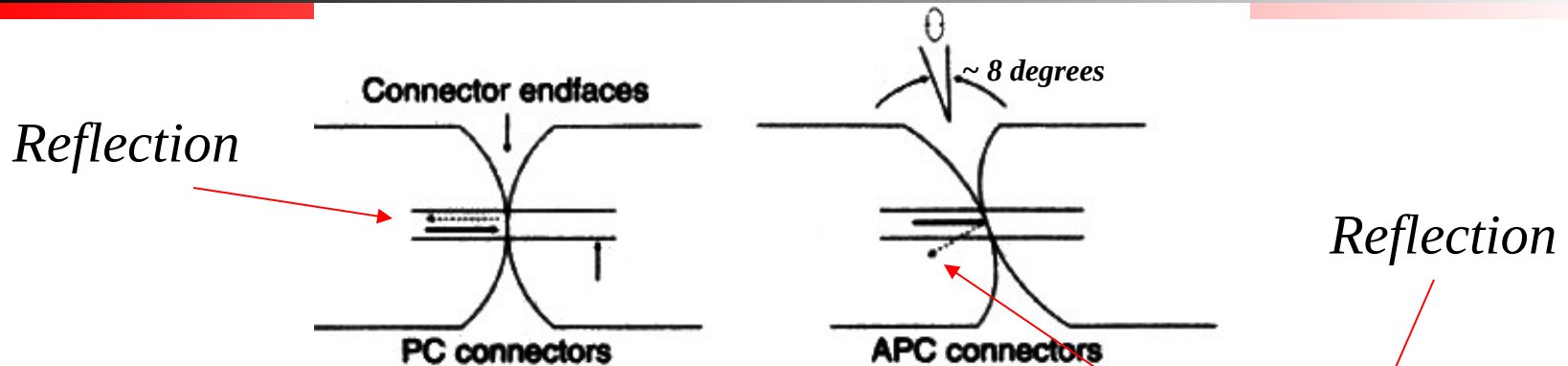
Dynamic Bandwidth Assignment (DBA)



FTTP Architecture



UPC and APC Connectors



◆ PC Connectors

- More prevalent, due to large deployment in digital systems
- Lower loss than APC connectors
- Historically issue was relative low optical return loss(ORL) ~ 50 dB, due to reflected signal being reflected back into fiber.
 - Present ORL sufficient for digital systems.
 - Newer mated connectors have much better ORL of -60 dB.

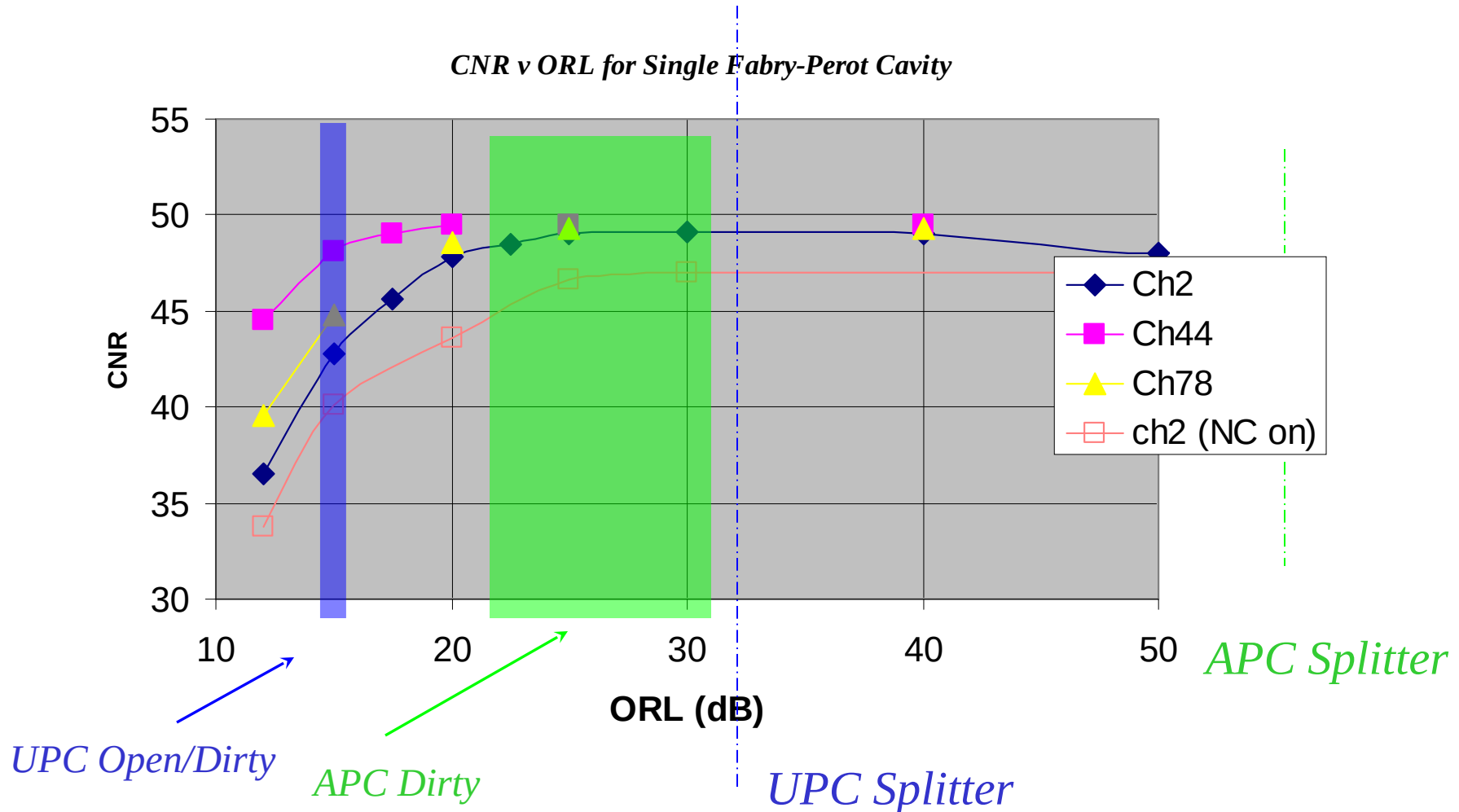
◆ APC Connectors

- More prevalent in systems carrying video
- Historically higher insertion loss but this has improved over the last several years
- Higher ORL of ~ 60 dB+ due to angled fiber structure, which reflects unwanted signal into surrounding cladding regardless of mated or unmated state.
- More tolerant {from a reflection point of view} to moisture and dirt.

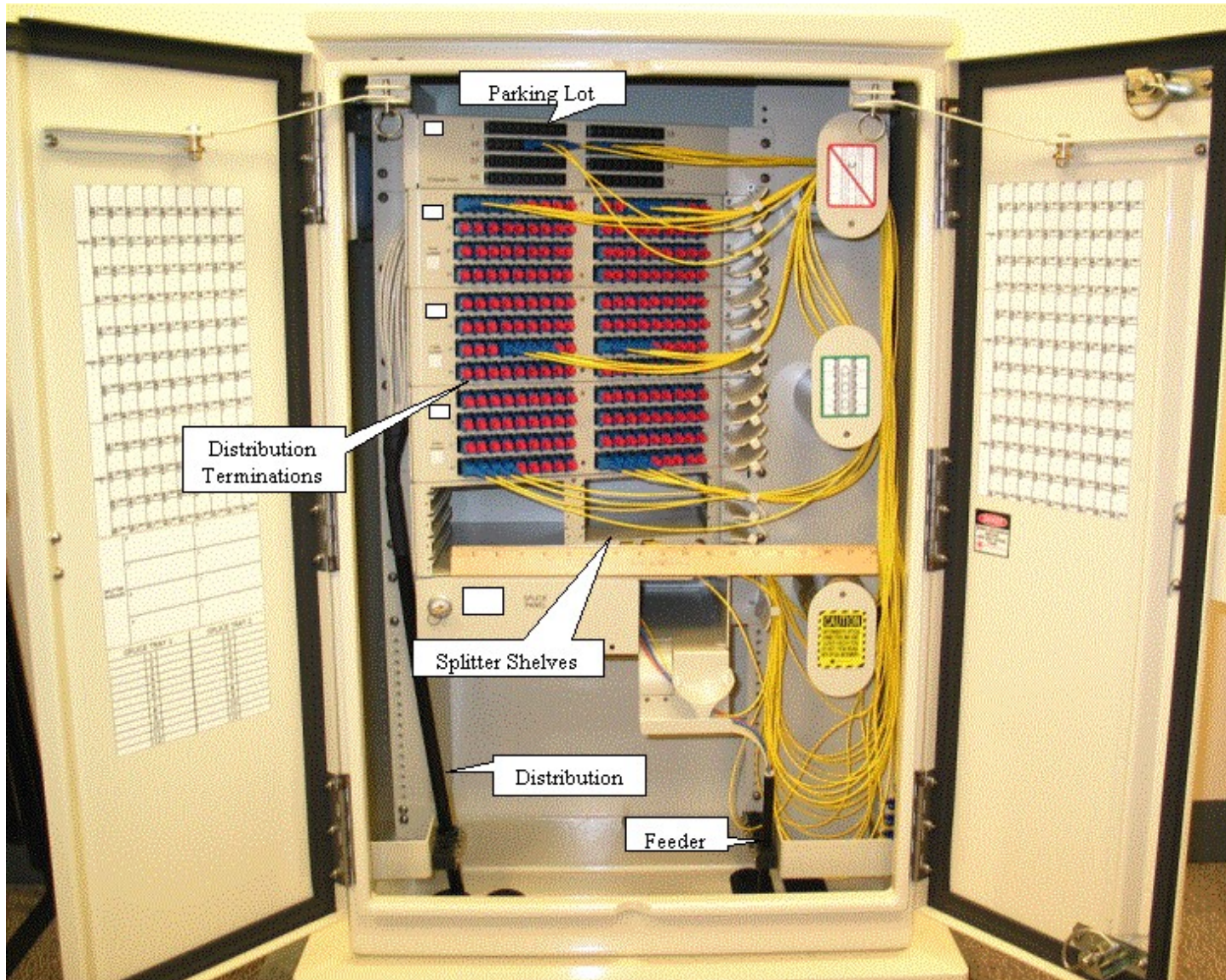
System Performance Testing: Illustrative example



CNR v ORL for Single Fabry-Perot Cavity

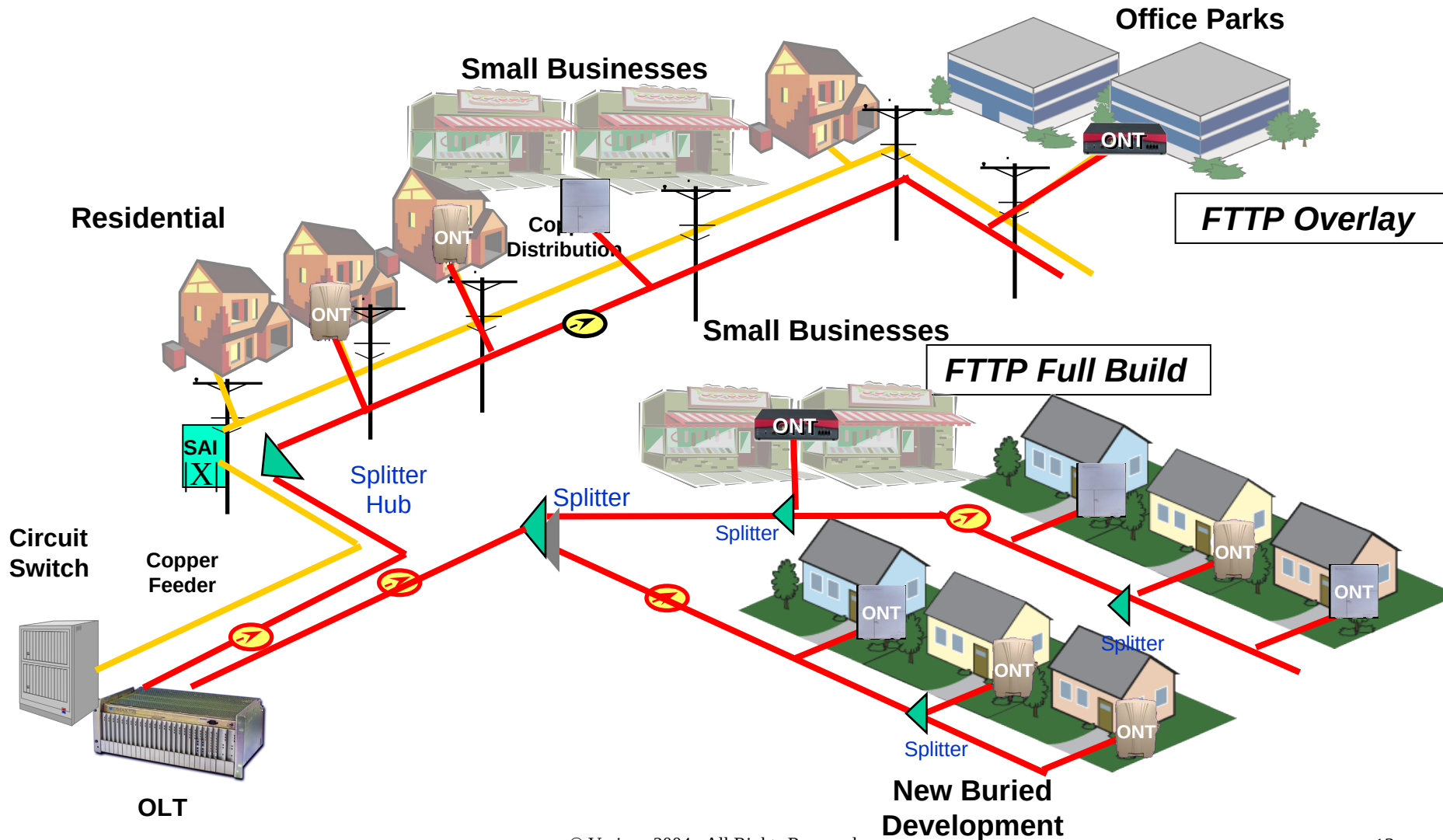


Fiber Distribution Hub (Medium)



- 39”H x 25”W x 20”D
- Premises/ONTs:
 - 216 Max
 - 175 Typical
- Pole or Pad Mount
- ~125 lbs.

FTTP Full Build and Overlay Architectures



◆ Target Market

- Predominantly residential neighborhoods
 - Serves all Consumer & Small/Medium Business services
 - Residence & business customers on same PON; different ONTs/CPE
- Services:
 - Residence - 2 to 4 POTS; 10/100BaseT; 860 MHz RF Video (Analog & digital channels; HDTV; VOD)
 - Business - 10/100 BaseT; 1-4 DS1; POTS; Specials (adjunct IAD)
 - Multiple Dwelling Units {MDUs with 12 living units}
 - 12 Ethernet/VDSL {for longer inside wiring distances}
 - 24 POTS
 - Video

FullBuild:

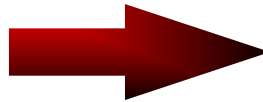


- ◆ Driver
 - FTTP initial Capex near parity with PMO (DLC/copper/DSL)
 - Lifecycle considerations favor FTTP (reduced Opex, deferred Capex, declining prices, increased revenues, regulatory relief)
- ◆ FTTP Built to Serve All Homes and Businesses (All Services) in Distribution Area (DA)
- ◆ Used for Greenfield
- ◆ All services offered over fiber

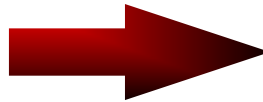
- ◆ Driver
 - Primary deployment driver is broadband service demand
 - Benefits, in addition to new services & revenues:
 - Operations/Maintenance savings for customers transitioned to FTTP
 - Improved quality of service
- ◆ Used in Established Neighborhoods for Broadband Service Demand and Plant Modernization (Relief and Rehab) Applications
- ◆ Overlay (No Replacement) FTTP Alongside Existing Access Network (Initially)
- ◆ Customers Transitioned to FTTP Over Time
- ◆ Feeder and Distribution Fiber Placed Initially Passed all Homes and Businesses
 - Electronics Added As Customers Transition
 - Makes Costs More "Subscriber Driven"
 - Broadband Services Available to all Homes and Businesses Passed
- ◆ Employ connectorized drop, saving time, expense and maintenance costs.
- ◆ Rate of Transition Triggered by Broadband Service Demand and Repair

Legacy Access Network

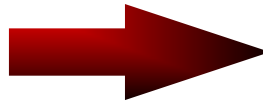
Manual Order Taking



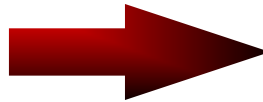
Copper Pair Allocation



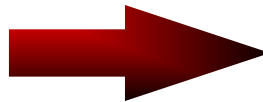
Service Activation via
Installation Dispatches



Limited Fault Isolation
With Traditional NID



Manual Asset Inventory



FTTP Access Network

Web-based Order Fulfillment

Bandwidth Allocation

Software-based Service
Activation

Proactive Performance
Monitoring at ONT

Auto-discovery and Reporting
of Assets

FTTP Deployment Activities

◆ TimeLine

- Verizon, SBC and BellSouth launched a joint effort in February 03 to develop common FTTP requirements
 - Standards Stimulate and Focus Suppliers; Drive Volume; Reduce Prices
- Joint RFP issued June, 2003
- Final vendor recommendation in September timeframe
- Contract signed in January
- Fiber being propositioned since early 2003

◆ Verizon FTTP general deployment planned to begin in 2Q04

- Overlay contiguous COs in key market areas
- Virtually all Greenfield to be built with FTTP
- Pass about 1 million homes in 2004
- Potentially double in 2005

- ◆ Cost, Cost, Cost
 - Cost of ONTs
 - Need continued “Partnership” between vendors and Operators to all mutually invest in FTTP
 - Need cost reduction in ONT components
 - Triplexors

- ◆ New and Innovative solutions to cost of deployment in Buried Areas.

- ◆ Need interoperability between vendors equipment

FTTP
(Fiber-to-the-Premises)
Next Generation Broadband Access Network

Vincent O'Byrne Director –Technology

Verizon

Tel: 781 466-2166

E-Mail: vincent.o'byrne@verizon.com

April 2004